April 16, 2013

Mr. Steven Porath
Executive Director
County of Rockland Industrial Development Agency
Two Blue Hill Plaza, 3rd Floor
Pearl River, NY 10965

RE: INDUCEMENT LETTER

Dear Mr. Porath:

Pursuant to Section G.1.d. of the Rockland County IDA Financial Assistance Application, please accept this letter as Bloomberg L.P. and its affiliates ("Applicant"), response to the requirement for an Inducement Letter relating to proposed incentives for the project.

Sloomberc

The Applicant proposes to lease and operate a new, 132,000 square foot data center. The proposed project located at 155 Corporate Drive in Orangeburg is the culmination of an extensive location search which included hundreds of sites, predominantly in New York and New Jersey, and a number of formats including enterprise centers, collocation facilities, and an expansion of an existing owned facility in New Jersey.

The project represents a combined investment by Developer and Applicant of \$1+ billion over the next 15 years, approximately \$990 million of which will be taxable purchases of materials, equipment, and services with the remainder of the expense in construction and installation labor during development. The Developer will be responsible for approximately \$105 million of up-front development expense (\$33 million in taxable materials), while the Applicant is responsible for the remainder, and vast majority, of the up-front and ongoing investment. The Developer has submitted a separate, companion application for IDA assistance associated with its portion of the project.

The project is expected to produce approximately 80 full-time jobs with average annual salaries of approximately \$75,000. Additionally, the project will produce approximately 250 construction jobs over 18 months.

Because of the significant upfront and ongoing investment in building and equipment, the incentives sought in this application will be a material factor in the Applicant's location decision. Specifically, the Applicant is seeking a partial sales tax exemption on its investment in tenant fit-out, initial IT infrastructure investments, and ongoing annual IT upgrades.

Sincerely

Peter Smith











ROCKLAND IDA 2013 Application for Financial Assistance

IMPORTANT: Before completing this Application, please read page 1-7. Applications will be considered incomplete without the required documentation.



IDA Board Members

Eric Dranoff, Esq., Chairman Howard Hellman, Secretary Timothy Riley, Treasurer Catherine Nowicki Richard M. Struck

IDA Executive Director Steven Porath | stevenp@redc.org

COUNTY OF ROCKLAND INDUSTRIAL DEVELOPMENT AGENCY APPLICATION FOR FINANCIAL ASSISTANCE

PART

(TO BE FILLED OUT BY ALL APPLICANTS)

1

		DENGE SPECIAL SECTION AND SECTION ASSESSMENT		
Applicant's Name: Bloomb	perg L.P. and its Affiliates			
Address: 731 Lexington	Avenue, New York, NY 10022			
Phone/Fax Numbers: See b	pelow contact information.			
IRS Employer ID Number: 13	-3471984			
S.I.C. Code:	NY State Dept. of Labor # (if applicable): 52-42370	Si Vatie Paris en R		
Date of Application Submission				
Officer of Applicant completing	this application (contact person):			
Name: David Levine, Esq.	Title: General Counsel			
Phone: 212-617-5207	Fax:	_		
1 11011 6 ,				
e-mail: dlevine4@bloomberg Applicant's operation: Manufa	net Company website: www.bloomber	erg.com		
e-mail: dlevine4@bloomberg Applicant's operation: Manufa Brief description of business:	net Company website: www.bloomber	erg.com		
e-mail: dlevine4@bloomberg Applicant's operation: □ Manufa Brief description of business:	Company website: www.bloomber	erg.com		
e-mail: dlevine4@bloomberg Applicant's operation: □ Manufa Brief description of business: Operator of worldwide finance	Company website: www.bloomber	erg.com		
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e-mail: dlevine4@bloomberg Applicant's operation: Manufa Brief description of business: Operator of worldwide finance To describe what kind of entity of the public Corp. Public Corp. Private Corp. Limited Liability Company Applicant's State of Incorporation	Company website: www.bloomber acturing Service Commercial Retail Not-for-Profit Other ial information and news services business. Applicant is, please check one of the following: b. General Partnership Limited Partnership S Corp. 1501(c)(3) Other (specify) on or Registration: Delaware	erg.com		
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e-mail: dlevine4@bloomberg Applicant's operation: Manufa Brief description of business: Operator of worldwide finance To describe what kind of entity and public Corp. Private Corp. Private Corp. Applicant's State of Incorporation State(s) in which Applicant is question.	Company website: www.bloomber acturing □ Service □ Commercial □ Retail □ Not-for-Profit ial information and news services business. Applicant is, please check one of the following: Definition: □ Company website: www.bloomber Other (specify) On or Registration: □ Delaware ualified to do business: All 50 states	ner		
e-mail: dlevine4@bloomberg Applicant's operation: Manufa Brief description of business: Operator of worldwide finance To describe what kind of entity and Public Corp. Private Corp. Private Corp. Applicant's State of Incorporation State(s) in which Applicant is quality Applicant's Attorney Name: Firm and Address:	Company website: www.bloomber acturing Service Commercial Retail Not-for-Profit Other ial information and news services business. Applicant is, please check one of the following: b. General Partnership Limited Partnership S Corp. 1 501(c)(3) Other (specify) on or Registration: Delaware ualified to do business: All 50 states phone:	her		

B. PR	OJECT INFORMA	ПОИ					
1.	Please briefly des					nt are to be acqui	red, please list the type(s):
2.	Address of propos						
	100 001001010 2.1101	angoodig,					
3.	Town and/or villaç	ge in which p	roposed pro	ject will b	e located: Orangeburg		
4.	Please give best	estimates for	all anticipate	ed costs a	and proposed source	es of financing inv	volved in the project:
Uses o	f Funds				Sources of Funds		
Land 8	building (acquisition	on)	\$		Agency bonds		
New co	onstruction		\$		Bank Loans (Please identify sources)		
Renov	ations/Building impi	rovements	\$	***************************************	Company funds		570,000,000
Machir	nery/Equipment		\$ 570,000,00	0	Officer Equity/Loan	s	
Fees/ (Other Soft Costs		\$		Other sources (Please identify)		
Other ((explain)		\$				
Total F	Project Costs		\$ 570,000,00	Total Project Sources		rces	570,000,000
	Please explain co	sts, loans an	d other sour	ces of fur	nding on a separate s	sheet.	
5.	If all or a portion of the proposed project is used in making retail sales or services, please complete the Retail Questionnaire attached hereto.						
6.	Please provide the the proposed proj	e following in ect site, their	formation re percentage	garding a of occup	ll present and propo ancy, and affiliation v	sed tenant(s) and vith the Applican	d sub-tenant(s) at t.
Name	Name & Phone Affiliation w				e Feet & Floor Lease Expiration		Tenant Business
	N/A						
					-		

7.		Is there a relationship, by virtue of common control or through related persons, directly or indirectly, between the Applicant and the present owner of the project site?							
	ПΥ	es	√No	If Yes, please pro	vide all details o	n attached shee	et.		
8.	Will a real e project or pr		company, li	mited liability company	y, or partnership	be formed to ov	vn the		
	□ Y	es	√No						
				address of same, the k nbers, and their respec					
C. E	MPLOYMENT I	NFORMATIO	ON						
(Not	de only employ e: If the project Applicant acknow r Policy and Gene	ees and owner is to be lease ledges by subremail Municipal in the second	ers/principalsed, provide re mitting this ap Law, Article 1	oject location only. Do son your payroll and desponses to the follow plication that it will adher 8-A, Section 858-b Equation by the Application	on the payroll of ring questions for re to the County of al Employment Op 80 (c)	your tenants at or the tenant on a of Rockland Indust	the project location. a separate attachment.) trial Development Agency Appendix B)		
	Projected Em	ployment for	the Applicar	nt on an annual basis:					
	1 st	2 nd	3^{rd}	4 th	5 th	6 th	7 th year		
	40	40							
2.	Total projec	ted number o	f new jobs to	o be created over the	next 7 years by	the Applicant:	80 (direct & contact)		
3.	How many e	employees do	es Applican	t employ in Rockland	County as of the	e date of this Ap	plication?		
	Full Time	0		Part	t Time				
4.		employees do Application?	oes Applican	t employ outside of Ro	ockland County,	but in New York	State, as of the		
	Full Time	6,524		Pari	t Time				
5.	Does Applic	ant intend to	employ new	employees at the pro	posed site, and	or will Applicant	transfer current		
		employees from premises presently being used? Please provide details. Applicant plans to employ approximately 25 direct and 55 contract employees at the site. The exact number of employees is TBD.							
	approximatei	y 25 direct and	55 contract e	employees at the site. The	e exact number of	employees is TBI	J.		
6.	Applicant, o	r of a propose	ed occupant	ult in the abandonmen of the project, or emp	loyees of either				
	(but outside	of Rockland	County) to a	n area within Rocklan	d County?				
	□ Yes 🏑	No							
				I-3					

Na —	mes of all current occupants of the to-be-removed plant or facility:
<i>-</i>	address of the to-be-abandoned plant or facility:
	lames of all current occupants of the to-be-abandoned plant or facility:
	f the answer to "6" is Yes, please continue and answer "7" and "8."
l: p	s the project reasonably necessary to preserve the competitive position of the Applicant, or of any proposed occupant of the project, in its industry?
V	Yes □ No
	s the project reasonably necessary to discourage the Applicant, or any proposed occupant of the project, rom removing such plant or facility to a location outside New York State?
	Yes [/N o
	the answer to "7" and/or "8" is Yes, please provide information below. (If additional space is required, attach a eparate sheet of paper.)
	pes the Applicant have any agreement to contract with a municipality for the lease or purchase of the project on my project facilities?
	Yes No
li	the answer to "9" is Yes, the project is not eligible for financial assistance by the Agency.
•	the answer to "9" is Yes, the project is not eligible for financial assistance by the Agency.
	I-4

Ç6	D. FINANCIAL ASS	SISTANCE REQUI	ESTED					
	Please check al	I that apply:		Amount Requested				
		Tax-exempt bond	financing	\$				
		Taxable bond final	_	\$	\$			
		Mortgage recordin	•	\$_				
	X	Sales tax exemption	on	\$ \$	31,600,000			
) 3	f payments in lieu of affected taxing jurismot indicate a dolla	of taxes are request dictions (village, to ar amount on this	eu of taxes (PILOT) agreement? ted, the Applicant may be entitled to s wn and county governments, and loca form.	such ta	s V No ax abatements and bene ool district) agree to prov	fits as the ride. Please do		
i	ts shareholders, pa	dress(es), phone a artners, directors, o	nd fax numbers of any other entity in v r officers individually or collectively ho te holding company, if applicable.	which, old 5%	directly or indirectly, Ap or more of the stock or	plicant or any of ownership interest		
ſ	Entity Name		Address	Phone/Fax Number	Percent Interest			
Ī	Please see	attached.						
ľ			Add the same of th					
ŀ								
2.	been associated,	any stockholder, p ever been adjudica lings (prior or curre	artner, officer or director, or any entity ated bankrupt or placed in receivershi ent)?	with v	which any of the foregoing therwise been the subje	ng individuals have ect of a bankruptcy		
	□ Y €	es √ No	If Yes, please provide all details or	n attac	hed sheet.			
3.	Have any of Appli	cant's stockholder	s, partners, officers or directors ever b	een co	onvicted of any criminal	proceedings?		
	□ Y €	es √ No	If Yes, please provide all details or	n attac	hed sheet.			
4.	Is Applicant, or an proceedings?	ny stockholder, pa	tner, officer or director of Applicant, a	plaint	iff or defendant in any ci	vil or criminal		
	√ Ye	es 🗆 No	If Yes, please provide all details or	n attac	hed sheet.			
5.	5. If you responded Yes to the previous two questions, in what litigation is Applicant, or any of the individuals and entities currently involved, either as plaintiffs or as named defendants? Provide all details on attached sheet.							
			I-5					

6. Does App	olicant have a	any mai	terial contingent li	abilities? (e.g	g., pending claims;	federal,	state or local	tax lien	s and liability
	□Yes	√No	If Yes, p	lease provide	e all details on an a	attached	sheet.		
7. Has Appli	cant filed all	require	d tax returns with	appropriate (governmental juris	diction e	ntities?		
	√Yes	□ No	If No, ple	ease provide	all details on attac	hed she	et.		
Please prov	ide the follov	ving info	ormation:						
8. <u>Company</u>	Principals (Please	attach brief resur	nes and relat	tionship, if any, am	ong com	npany principa	ıls.)	
Name			Title	Address			Social Security Number	D	ate of Birth
									W-844-9

9. <u>Banking F</u>	Relationships	<u> </u>							
Bank Nam	е		Contact Person		Phone/Fax	Ту	pe of Accoun	t	
Bank	of Americ	ca	Belinda	Bone	404-607-57	702			water at 1 to 1

F. ANALYSIS OF THE COSTS AND BENEFITS OF THE PROJECT

Please describe the costs and benefits of the proposed project for the affected taxing jurisdictions. The analysis should compare the costs and benefits of the project both (i) assuming the financial assistance requested by this application is granted and (ii) assuming no financial assistance is approved. Please contact the IDA Executive Director if assistance is required in completing this section.

G. ADDITIONAL DOCUMENTATION TO BE INCLUDED WITH APPLICATION

- 1. Please include as an attachment to the Application:
 - a. **Financial statements** for the last three years and corporate tax returns for the last three fiscal years if the statements are neither audited nor reviewed. If Applicant is privately owned, financial statement of each owner (5% or more) of Applicant for the last fiscal year.
 - b. **Cost Benefit Analysis** (page I-6) must be completed in order for a project to be reviewed by the IDA for inducement. Please contact the IDA Administrator if you require assistance with the analysis.
 - c. If applicable, draft or final (as the case may be) contract of sale, ground lease or space lease, for acquiring title or leasehold title to the proposed site. NOTE: If contract or lease is executed and delivered prior to inducement/approval by the Agency's members, such contract or lease must have a contingency for the benefit of the Applicant to terminate such contract or lease and to get back its down payment/deposit in the event that the Agency's members fail to induce/approve the project.
 - d. Inducement Letter. Please provide a letter addressed to County of Rockland Industrial Development Agency detailing (i) potential alternatives to Agency assistance and specific steps taken by Applicant to explore such alternatives, (ii) why Applicant would have pursued such alternatives but for the availability of Agency assistance, (iii) how and whether Applicant would proceed if Agency assistance were not approved, and (iv) the potential economic development contribution of the project to the County's economy.
 - e. Please provide a job description of key management personnel including principals who have major responsibilities.
 - f. Please provide a detailed history of the company and a detailed description of the company's business.
 - 2. Application Fee: \$500.00 (non-refundable), payable to County of Rockland Industrial Development Agency.
 - 3. Retail questionnaire, I-8
 - 4. Applicant certification, I-9
 - 5. Part II if applicable, for a straight lease transaction
 - 6. Part III if applicable, for taxable bond financing
 - 7. Part IV if applicable, for tax exempt bond financing
 - 8. APPENDIX A: SHORT ENVIRONMENTAL ASSESSMENT FORM
 - 9. APPENDIX B: LABOR POLICY AND EQUAL EMPLOYMENT OPPORTUNITIES
- 10. Please provide one (1) original copy of the completed application and its additional documentation.

1-7

Note: Rockland County law requires that any person engaged in the electrical, plumbing, heating and ventilation business within the County of Rockland must be licensed or employed by a person so licensed. The County of Rockland Industrial Development Agency encourages the employment of Rockland County's workforce.

RETAIL QUESTIONNAIRE

Α.	sales o	Will any portion of the Project consist of facilities or property that are or will be primarily used in making retail sales of goods to customers who personally visit the Project? ☐ Yes ☐ No								
В.	Article person	If the answer to question A is Yes, will the applicant or any other project occupant be a registered vendor under Article 28 of the Tax Law of the State of New York (the Tax Law) primarily engaged in the retail sale of tangible personal property (as defined in Section 1101(b)(4)(I) of the Tax Law)? ☐ Yes ☐ No								
C.		y portion of the Project consist of facilities or property that are or will be primarily used in making retail if services to customers who personally visit the Project?								
D.	If the answer to question A or question C is Yes, what percentage of the cost of the Project will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project? ———————————————————————————————————									
E.	If the a	answer to question A or question C is Yes, and the answer to question D is more than 33.33%, indicate er any of the following apply to the Project:								
	(1)	Will the Project be operated by a not-for-profit corporation? ☐ Yes ☐ No								
	(2)	Is the Project likely to attract a significant number of visitors from outside the economic development region in which the Project will be located? ☐ Yes ☐ No								
	(3)	Would the project occupant, but for the contemplated financial assistance from the Agency, locate the related jobs outside the State of New York? \Box Yes \Box No								
	(4)	Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonably accessible to County residents, because of a lack of reasonably accessible retail trade facilities offering such goods or services? □ Yes □ No								
F.	If the a	answers to any of subdivisions (3) through (4) of question E is Yes, will the Project preserve permanent, sector jobs or increase the overall number of permanent, private sector jobs in the State of New York? □ Yes □ No If Yes, please furnish details in a separate attachment.								
G.	If the a	answer to any of the subdivisions (1) through (4) of question E is Yes, please furnish details in a separate ment.								

APPLICANT CERTIFICATION

herewith, be submitted for review by the members of the County of Rockland Industrial Development Agency (the "Agency"). Applicant hereby certifies that the information contained herein and in the attachments hereto, are, to the best of Applicant's knowledge and belief, accurate, true and correct. Applicant understands that any intentional misstatements or misleading information contained herein, or the omission of relevant information, could be cause for rescission of Agency approval and Agency benefits. Further, Applicant fully understands and accepts the fees associated with the Agency program, including but not limited to the Agency Administrative Fee; and Applicant acknowledges receipt from the Agency of the Agency's "General Information" and review of the information set forth therein.
Applicant hereby acknowledges and agrees that it shall be, and is responsible for, and shall promptly pay all costs incurred by the Agency, including the fees and expenses of its counsel, in connection with document negotiations, closing and, where applicable, bond issuance and sale, whether or not closing occurs and whether or not bond issuance and sale occur in applicable instances. Applicant's obligations hereunder are absolute and shall in no event be contingent upon closing.
Applicant understands that the Agency may be requested to disclose the information contained in this Application and the attachments hereto, under applicable disclosure laws, or at the request of investigative law enforcement or other governmental bodies. Applicant authorizes, on behalf of itself and all other persons providing information for this Application, the Agency to disclose any such information, under such law or where so requested. Applicant also authorizes the Agency at its discretion to transmit this Application, including any financial data or tax returns submitted herewith, to the Agency's counsel.
Applicant acknowledges and agrees that the Agency reserves the right to require Applicant to submit, at Applicant's sole expense, such other documentation as the Agency may require in addition to the documentation required hereunder, and that all such documentation, whether requested hereunder or hereafter, shall be provided at Applicant's sole cost and expenses, and shall be in form and substance satisfactory to the Agency. By submitting this Application, Applicant agrees that if the Agency provides financial assistance for the project, Applicant will comply with all applicable laws relating to projects for which the Agency provides financial assistance.
Enclosed with this Application is the Application Fee in the amount of \$500.00.
Date: Certification by Applicant:
Name: PETER SMITH TITLE: DIRECTOR RESTUESTATE

APPLICANT CERTIFICATION

herewith, be submitted for revie "Agency"). Applicant hereby certif Applicant's knowledge and belief, misleading information contained approval and Agency benefits. program, including but not limited	ant") requests that this Application, including financial data and any tax returns submitted by the members of the County of Rockland Industrial Development Agency (the lies that the information contained herein and in the attachments hereto, are, to the best of accurate, true and correct. Applicant understands that any intentional misstatements of herein, or the omission of relevant information, could be cause for rescission of Agency Further, Applicant fully understands and accepts the fees associated with the Agency to the Agency Administrative Fee; and Applicant acknowledges receipt from the Agency ion" and review of the information set forth therein.
by the Agency, including the feet where applicable, bond issuance a	nd agrees that it shall be, and is responsible for, and shall promptly pay all costs incurred s and expenses of its counsel, in connection with document negotiations, closing and and sale, whether or not closing occurs and whether or not bond issuance and sale occurs obligations hereunder are absolute and shall in no event be contingent upon closing.
attachments hereto, under appli governmental bodies. Applicant Application, the Agency to disclos	gency may be requested to disclose the information contained in this Application and the cable disclosure laws, or at the request of investigative law enforcement or othe authorizes, on behalf of itself and all other persons providing information for this e any such information, under such law or where so requested. Applicant also authorizes smit this Application, including any financial data or tax returns submitted herewith, to the
expense, such other documentation that all such documentation, who expenses, and shall be in form ar	sees that the Agency reserves the right to require Applicant to submit, at Applicant's sole on as the Agency may require in addition to the documentation required hereunder, and other requested hereunder or hereafter, shall be provided at Applicant's sole cost and substance satisfactory to the Agency. By submitting this Application, Applicant agrees cial assistance for the project, Applicant will comply with all applicable laws relating to vides financial assistance.
Enclosed with this Application is the	ne Application Fee in the amount of \$500.00.
Date: 4/16/13	Certification by Applicant:
Name:	Title:

COUNTY OF ROCKLAND INDUSTRIAL DEVELOPMENT AGENCY APPLICATION FOR FINANCIAL ASSISTANCE

PART

(APPLICABLE FOR STRAIGHT LEASE ONLY)

1.	Will any d the Projec	ebt secured by a mortgage on or security interest in the Project be required by the Applicant to finance ot?
	□Yes	√ No
2.	Will the A	gency be requested to issue bonds (either taxable or tax-exempt) to finance the Project?
	□Yes	√ No
3.		wer to "2" is Yes, the Project will not qualify as a Straight Lease. Applicant should proceed to Part III of s applicable.

COUNTY OF ROCKLAND INDUSTRIAL DEVELOPMENT AGENCY APPLICATION FOR FINANCIAL ASSISTANCE

PART III

(APPLICABLE FOR TAXABLE FINANCING ONLY)

1.	vviiati	s the proposed plan or placing the taxable bonds:
		Private Placement
		Public Offering
		Other
2.		ublic offering of bonds is proposed, will the bonds be backed by a bank letter of credit, insurance policy oc credit support?
		Yes □ No If Yes, please identify.
3.	Briefly	summarize the proposed bond structure and security.

COUNTY OF ROCKLAND INDUSTRIAL DEVELOPMENT AGENCY APPLICATION FOR FINANCIAL ASSISTANCE

PART IV

A.

(APPLICABLE FOR TAX-EXEMPT FINANCING ONLY)

Manufa	acturing Facilities							
1. Is th	1. Is the Project a manufacturing facility?							
	□ Yes □ No	If Yes, answer questions (a) and (b) be	elow.					
(a)	Describe the production	process, which occurs at the facility to be	e financed.					
(b)	employee lunchroom, o	pe financed by function (expressed in so ffices, restrooms, storage warehouse, loo lation to production (e.g., same building,	quare feet footage) (e. g., production line, ading dock, repair shop, parking, research, adjacent land or building, off-site, etc.).					
	<u>FUNCTION</u>	LOCATION	<u>SQ. FOOTAGE</u>					
			TOTAL					
2. If the income	ne bond issue will be fo orporated municipality (or	r \$1 million or less, have any other bo the same county but not in any incorpora	nds been issued for facilities in the same ated municipality)?					
	□ Yes □ No	If Yes, please identify.						
tog not	ether with capital expend in any incorporated mur	itures for facilities in the same incorporate	10 million, will the amount of the bond issue, ted municipality (or in the same county, but g the issuance of the bonds and the 3 year					
	□ Yes □ No							
If Y	es, the project will not qu	alify for tax-exempt financing, unless it is	an "exempt facility" described below.					

	4. Will the bond issue exceed \$10 million?
	□ Yes □ No
B.	Exempt Facilities
	The following types of facilities may qualify for tax-exempt financing, without regard to bond amount or capital expenditure amounts.
	 Airports Docks and wharves Mass commuting facilities Facilities for furnishing of water Sewage facilities Solid waste disposal facilities Facilities for the local furnishing of electric energy or gas Local district heating or cooling facilities Qualified hazardous waste facilities High-speed electric rail facilities Environmental enhancement of hydroelectric generating facilities
	Please check the box appropriate for the project, if applicable.
C.	Not for Profit Facilities
	 Has the borrower entered into any agreements with management companies which provide for such companies to operate any part of the borrower facilities?
	☐ Yes ☐ No If Yes, please submit copies of such agreements.
	2. Does the borrower use, or anticipate using, any of the project facilities in any "unrelated trade or business " activity, i.e., activities that are not substantially related to the exercise or performance of the charitable purpose for which the borrower was granted its tax-exempt status?

APPENDIX A SHORT ENVIRONMENTAL ASSESSMENT FORM

<u>Instructions:</u> All applicants to the County of Rockland Industrial Development Agency must complete Project Information, Part I.

PART I – PROJECT INFORMATION (To be completed by Applicant or Project Sponsor)

1. APPLICANT / SPONSOR ***PLEASE SEE COMPANION APPLICATION	2. PROJECT NAM	E	
3. PROJECT LOCATION:			
Municipality	County		
4. PRECISE LOCATION (Street address and road intersections, pr	ominent landmarks, etc	c., or provide map)	
5. IS PROPOSED ACTION:	☐ Modification/alte	eration	
6. DESCRIBE PROJECT BRIEFLY:			
7. AMOUNT OF LAND AFFECTED: Initially	acres	Ultimately	acres
8. WILL PROPOSED ACTION COMPLY WITH EXISTING ZONING ☐ Yes ☐ No If No, describe briefly:	OR OTHER RESTRIC	CTIONS?	
9. WHAT IS PRESENT LAND USE IN VICINITY OF PROJECT? (C☐Residential ☐Industrial ☐ Commercial ☐ Agriculture ☐ Park/F			
10. DOES ACTION INVOLVE A PERMIT APPROVAL, OR FUNDIN (FEDERAL, STATE OR LOCAL)?	NG, NOW OR ULTIMA	TELY FROM ANY OTHER GO	OVERNMENTAL AGENCY
☐ Yes ☐No If Yes, list agency name a	nd permit/approval:		
11. DOES ANY ASPECT OF THE ACTION HAVE A CURRENTLY	VALID PERMIT OR A	PPROVAL?	
\square Yes \square No $\!$	nd permit/approval:		
12. AS A RESULT OF PROPOSED ACTION WILL EXISTING PER	RMIT/APPROVAL REQ	UIRE MODIFICATION?	
☐ Yes ☐ No			
I CERTIFY THAT THE INFORMATION PROVIDED ABOVE	E IS TRUE TO THE	BEST OF MY KNOWLED	GE
Applicant/Sponsor Name		Date	
Signature			
Note: If the action is a Coastal Area and you are a State agency, co	omplete the Coastal As	sessment Form first.	
· · · · · · · · · · · · · · · · · · ·			

APPENDIX A

Date Received _____

PART II – IMPACT ASSESSMENT (To be completed by Lead Agency)

A. DOES ACTION EXCEED ANY TYPE 1 THRESHOLD IN 6 NYCRR, PART	617.4? If Yes, coordinate the review process and use the FULL EAF.
B. WILL ACTION RECEIVE COORDINATED REVIEW AS PROVIDED FOR declaration may be superseded by another involved agency.	UNLISTED ACTIONS IN 6 NYCRR, PART 617.6? If No, a negative
☐ Yes ☐ No	
C. COULD ACTION RESULT IN ANY ADVERSE EFFECTS ASSOCIATED V C1. Existing air quality, surface or groundwater quality or quantity, noise le potential for erosion, drainage or flooding problems? Explain briefly:	NITH THE FOLLOWING: (Answers may be handwritten, if legible) vels, existing traffic patterns, solid waste production or disposal,
C2. Aesthetic, agricultural, archaeological, historic, or other natural or cult	ural resources; or community or neighborhood character? Explain briefly:
C3. Vegetation or fauna, fish, shellfish or wildlife species, significant habita	ats, or threatened or endangered species? Explain briefly:
C4. A community's existing plans or goals as officially adopted, or a chang briefly:	ge in use or intensity of use of land or other natural resources? Explain
C5. Growth, subsequent development, or related activities likely to be indu	uced by the proposed action? Explain briefly:
C6. Long term, short term, cumulative, or other effects not identified in C1	-C5? Explain briefly:
C7. Other impacts (including changes in use of either quantity or type of e	energy)? Explain briefly:
D. WILL THE PROJECT HAVE AN IMPACT ON THE ENVIRONMENTAL CI CRITICAL ENVIRONMENTAL AREA (CEA)?	HARACTERISTICS THAT CAUSED THE ESTABLISHMENT OF A
☐ Yes ☐ No If Yes, explain briefly:	
E. IS THERE, OR IS THERE LIKELY TO BE, CONTROVERSY RELATED T	O POTENTIAL ADVERSE ENVIRONMENTAL IMPACTS?
☐ Yes ☐ No If Yes, explain briefly:	
PART III – DETERMINATION OF SIGNIFICANCE (To be completed INSTRUCTIONS: For each adverse effect identified above, determ significant. Each effect should be assessed in connection with its (a) (c) duration; (d) irreversibility; (e) geographic scope; and (f) magnitimaterials. Ensure that explanations contain sufficient detail to show adequately addressed. If question D of Part II was checked Yes, the impact of the proposed action on the environmental characteristics.	tine whether it is substantial, large, important or otherwise a) setting (i.e. urban or rural); (b) probability of occurring; ude. If necessary, add attachments or reference supporting v that all relevant adverse impacts have been identified and be determination of significance must evaluate the potential of the CEA.
 Check this box if you have identified one or more potentiall proceed directly to the FULL EAF and/or prepare a positive dec 	y large or significant adverse impacts which MAY occur. Then claration.
Check this box if you have determined, based on the information the proposed action WILL NOT result in any significant adverse necessary, the reasons supporting this determination.	nation and analysis above and any supporting documentation, that e environmental impacts AND provide on attachments, as
Name of Lead Agency	Date
Print or type Name of Responsible Officer in Lead Agency	Title of Responsible Officer
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different from Responsible Officer)

APPENDIX B

LABOR POLICY

County of Rockland Industrial Development Agency Declaration of Motivation For the employment of local trades people During the construction phase of IDA-benefited projects

The County of Rockland Industrial Development Agency (IDA), formed pursuant to the New York State Industrial Development Act (the "Act"), was created for the purpose of promoting employment opportunities for, and the general prosperity and economic welfare of Rockland County residents. The IDA is authorized by the Act to enter into agreements making benefits available to qualified applicants in order to facilitate the location or the expansion of their businesses or facilities in Rockland County. When the IDA approves a project, these benefits are made available to the applicant.

Construction jobs, although limited in time duration, are vital to the overall employment opportunities in Rockland County. The IDA believes that companies benefiting from its programs should encourage the employment of local contractors and professionals during the construction phase of projects. In this way the IDA can generate significant benefits to advance the County's general prosperity. It is, therefore, the policy of the IDA that firms benefiting from its programs be encouraged to promote employment opportunities in Rockland County during all project phases, including the construction phase.

The IDA also requires companies benefiting from its programs to pay prevailing wages, in and during the project construction phase and to make efforts to employ local contractors and professionals.

Upon receipt of IDA benefits, all applicants will be required to provide to the IDA's Executive Director the following information:

- 1. Contact information of the applicant contact person who will be responsible and accountable for providing information about the bidding for and awarding of future construction contracts relative to the application and project.
- 2. Description of the nature of construction jobs created by the project, including, in as much detail as possible, the number, type and duration of construction positions.
- 3. A Construction Completion Report listing the names and business locations of prime contractors, subcontractors and vendors who have been engaged in the construction phase of the project and confirmation that prevailing wages have been paid.

The IDA will post the contact information and description of construction jobs available on its website, www.redc.org "IDA."

The IDA reserves the right to modify and/or rescind benefits granted to any company under its *Uniform Tax Exemption Policy* for the failure to comply with any of the provisions contained herein.

Approved/Effective: November 30, 2004

APPENDIX B

Article 18-A, 858-b. Equal employment opportunities

- 1. Each agency shall ensure that all employees and applicants for employment are afforded equal employment opportunity without discrimination.
- 2. Except as is otherwise provided by collective bargaining contracts or agreements, new employment opportunities created as a result of projects of the agency shall be listed with the New York State department of labor community services division, and with the administrative entity of the service delivery area created by the federal job training partnership act (P.L. No. 97-300) in which the project is located. Except as is otherwise provided by collective bargaining contracts or agreements, sponsors of the project shall agree, where practicable, to first consider persons eligible to participate in the federal job training partnership (P.L. No. 97-300) programs who shall be referred by administrative entities of service delivery areas created pursuant to such act or by the community services division of the department of labor for such new employment opportunities.

(added 1993, c. 356, 9)

Note: The administrative entity in Rockland County is Tomorrow's Workplace.

APPENDIX B-1

PREVAILING WAGE SPECIAL CONDITION

The IDA requires companies / applicants benefiting form its programs to pay prevailing wages in and during the project construction phase for the Project contemplated herein (the "Project") and during any subsequent renovation or construction at the Project and to make efforts to employ local contractors and professional in compliance with the requirements below:

1. Company / Applicant / Contractor / General Requirements

- A. The Company/Applicant/Contractor shall comply with the New York State Prevailing Wage Law, Labor Law, Article 8, Section 220 et. seq. as if the Project was a "public work" project as defined by the statute. Not less than the current prevailing rate of wages as determined by wage schedules provided by the Bureau of Public Work shall be paid to all laborers, workers and mechanics performing work at the Project. All contractor's bonds, if required, shall include a provision as will guarantee the faithful performance of such prevailing wage requirement in connection with the Project.
- B. Additional requirements shall include, but not be limited to: (a) the contractor must send a written request to the Labor Department's Bureau of Public Work for an appropriate wage schedule, (b) the contractor must attach the wage schedule to the bid specifications, (c) when awarding a contract, the contractor must attach the wage schedule to the contract, and (d) before work begins, the contractor and subcontractor(s) must post wage schedules at the construction site so that workers know what they are entitled to.

2. Flowdown Requirements

Contractor shall ensure that all agreements with its subcontractors to perform work on or at the Project contain the following provisions:

- A. Contractor shall comply with the New York State Prevailing Wage Law, Labor Law, Article 8, Section 220 et. seq. as if the Project was a "public work" project as defined by the statute for all construction, alteration, demolition, installation, repair or maintenance work over \$1,000 performed at the Project. Contractor's obligations under prevailing wage laws include without limitation: pay at least the applicable prevailing wages as if the project was a "public work" as defined by the statute for activities performed at the Project; comply with overtime and working hour requirements; comply with apprenticeship obligations; comply with payroll recordkeeping requirements; and comply with other obligations as required by law.
- B. Contractor shall ensure that the above requirements are included in all its contracts and any layer of subcontractors for activities for the Project.

Consented and Agreed to: Les Many DRECTOR REACESTATE
Applicant Name / Title

EMPLOYER SERVICES

at Tomorrow's Workplace®

Your One-Stop Business Partner



Tomorrow's Workplace was established to assist job seekers and employers. We are committed to providing job search services and information to create a viable labor market in Rockland County. Our advanced training and resource center provides users with access to state-of-the-art tools and technology to help them remain competitive in today's labor market.

We are firmly committed to meeting the human resource needs of employers and providing exceptional career services to job seekers.

We provide employers with access to qualified candidates and individuals seeking employment. We work with small businesses and major corporations to ensure a well-trained and competitive workforce.

Following is a summary of the services we provide to employers:

- Human Resource Consulting Services
- Recruitment/Job Postings
- Pre-employment Screening
- Policy and Procedures/Employee Handbooks
- Effective Job Descriptions
- Salary & Wage Data/Compensation Structure
- Customized Workforce Training
- Outplacement Assistance
- Employer-Based Training
- Career Fairs
- Resource Library
- Small Business Consulting Services
- Computerized Skills Assessment
- · Conference and Classroom Space

Please contact us for additional information by calling 845.356.5100 or visit us online at www.tomorrowsworkplace.org

Tomorrow's Workplace ♦ One Perlman Drive ♦ Spring Valley, NY ♦ 10977

Project VOLT Data Center Bloomberg, L.P. Fiscal Impact & Incentives Analysis

Basic Project Assumptions Building SF Occupancy Capital Investment					
Building SF Occupancy Capital Investment			Sales Tax Assumptions - Proposed Exemption	nption	
Occupancy Capital Investment		132,000	State Sales Tax Rate		4%
Capital Investment		2014	County Sales Tax Rate		4.375%
Capital Investment			Sales Tax Exemption		
			Term	2013	15
Development Budget	2014 \$	135,000,000	On Construction		100%
Hard Cost & Tenant Allowance	₩	109,000,000	Through	2017	100%
% Materials		%09		2027	10%
Estimated Construction Payroll	₩	40,000,000			
			Property Tax - Proposed PILOT		
TEquipment Purchased by Tenant through	2015 \$	150,000,000	Full Taxes PSF	↔	3.50
Ongoing IT Purchases by Tenant Beginning in	2016 \$	35,000,000	Property Tax Growth Rate		3%
			Abatement		
Other Taxable Purchases by Tenant			Through Year	2023	20%
Annual Services Contracts Beginning in	2014 \$	9,000,000	Step down to	2028	10%
Annual Growth Rate		3%			
			Permanent Employment		
Annual Telecommunications Cost Beginning in	2014 \$	7,600,000	New Jobs		80
Annual Growth Rate		3%	Average Annual Salary	\$	75,000
			Total Annual Payroll	↔	6,000,000
Energy Commodity Purchases			Estimated Withholdings %		%9
Recharge NY Price / kWh	↔	0.050	Annual Growth		3%
Annual Growth		1.5%			
Term Through		2018			
Stabilized kWh		88,307,984			
Est. Annual Supply Growth		3%			

Project VOLT Data Center Bloomberg, L.P. Fiscal Impact & Incentives Analysis

SUMMARY PRO FORMA TAXABLE PURCHASES		2013	2014	3 2015 75 000 000	2016 2016	5 2017 35 000 000	2018 - 2027	
Taxable Capital Expenses (Developer & Tenant: Building, Equipment, IT Taxable Services (Maintenance, Telecommunications, Energy		32,700,000	107,700,000	20,189,223	21,432,623	22,421,813	268,641,974	
	\$ 989,000,000	35,400,000	125,955,775	95,189,223	56,432,623	57,421,613	0.10,041,974	
	Year	+	2	3	4	5	Total Yr 6 -15	
	Totals	<u>2013</u>	2014	2015	<u>2016</u>	2017	2018 - 2027	
	O)	35,400,000	125,955,775	95,189,223	56,432,623	57,421,813	618,641,974	
Total Sales Tax Before Exemption Sales Tax AIOT Subject to Exemption (Maintenance Telecoms Energy)	000,000,08 \$0,000,000	2,964,750	1.528,95	1,690,847	1,794,982	1,877,827	22,498,765	
		2,738,625	9,019,875	6,281,250	2,931,250	2,931,250	29,312,500	
		100%	100%	100%	100%	100%	%0 - %06	
		2,738,625	9,019,875	6,281,250	2,931,250	2,931,250	29,312,500	
	\$ 37,000,000	2,738,625	9,019,875	6,281,250	2,931,250	2,931,250	13,190,625	
	\$ 16,000,000	•	1		1		16,121,8/5	
	\$ 30,000,000	226,125	1,528,921	1,690,847	1,794,982	1,877,827	22,498,765	
		- 000	4 500 004	4 600 047	4 704 002	4 877 897	38 620 640	
	\$ 46,000,000	226,125	1,528,921	1,690,847	1,794,982	1,6/1,62/	30,020,040	
	\$ 22,000,000 \$ 24,000,000	108,000 118,125	730,231 798,690	807,569 883,278	857,305 937,677	896,873 980,954	18,445,679 20,174,961	
	Year:*	0	1	2	3	4	S	Total Yr 6 -15
		2013	2014	2015	2016 490 136	2017 504 840	2018 519 985	2019 - 2028 6 139 877
	000'009'8 \$, 0	462,000	50%	50%	50%	20%	20% - 0%
	\$ 3,300,000	•	231,000	237,930	245,068	252,420	259,993	2,061,543
			231,000	237,930	245,068	252,420	259,993	4,078,335
	\$ 1,100.000		75,758	75,758	75,758	75,758	75,758	
		6	155,242 \$	162,172 \$	169,310 \$	176,662	\$ 184,235 \$	3,320,755

* PILOT assumed to start in 2014

Project:

Proposed Data Center - 155 Corporate Drive, Orangetown, New York

Prepared by: Bloomberg, L.P.

COST BENEFIT ANALYSIS

Executive Summary

Bloomberg, L.P. is evaluating locations for a new data center to meet the Company's need for additional capacity. 155 Corporate Drive in Orangetown, Rockland County, New York is among the finalist locations under consideration. The Company and the project's Developer anticipate that the project will result in nearly \$1 billion in taxable purchases over the next 15 years. Given the significant up-front and ongoing investment in capital and IT infrastructure and investment, a partial sales tax exemption will be critical to the project's viability. As detailed in the projected benefits of the project (see attached BLP Project Volt Cost Benefits and Incentives Schedule), the Company estimates that the County will receive approximately \$24 million in sales tax revenue over and above the proposed partial sales tax exemption. The majority of these sales tax revenues are the result of approximately \$350 million in taxable purchases of IT maintenance services, telecommunications, and energy over the next 15 years for which the Company is *not* seeking any exemption.

1. Assuming Financial Assistance (Annual Economic Gain – Please see attached "BLP Project Volt Cost Benefits and Incentives Schedules)

Financial assistance from Rockland County, NY would significantly increase the likelihood that the Bloomberg, L.P. and its Affiliates (the "Company," see attached Company Overview) will undertake the data center project as described herein at 155 Corporate Drive in Orangetown, New York. The Company has been considering multiple competing scenarios and sites to satisfy its requirements for additional data center capacity. These alternatives include a potential expansion at an existing facility the company currently owns in New Jersey; alternative sites at which the Company would anchor a new data center to be constructed (by a developer); and one or more of a number of existing "co-location" facilities (existing and/or to be built facilities). Given the geographic concentrations of power and fiber capacity in the region, most of the alternative locations are in Northern New Jersey. Accordingly, public sector financial assistance is a material factor in the Company's decision to undertake the new construction project at the Rockland location. The Developer has submitted a separate, companion application related to its portion of the investment described below.

A high-profile state-of-the-art data center project of this scale being undertaken by a major New York City-based company in Rockland County has the potential to offer significant economic development benefits to the County and township, both over the near- and long-term. The project represents a total combined Developer and Company investment of \$1+ billion over the next 15 years. The majority of these investments (\$990 million) would be subject to sales tax. Consequently, and as detailed within this application and its companion application by the Developer, a partial sales tax exemption will be critical to the project's viability and will also enable the County to benefit from the significant sales tax potential generated by the project. Specifically, up-front and ongoing taxable investments associated with the project are approximately:

- \$635 million in taxable capital expenses over the next 15 years including:
 - \$66 million in taxable materials for base building and tenant fit-out (contained in companion application);
 - o \$150 million initial IT infrastructure investment by the Company through 2015; and
 - o \$35 million *annual* IT upgrades by the Company.
- \$354 million in taxable services paid for by the Company over the next 15 years including:
 - o \$9 million in *annual* service & maintenance contracts;
 - o \$8 million in annual telecommunications expenses; and
 - o \$5 million in *annual* energy commodity purchases.

Major benefits to the county and community deriving from the development and operation of a new data center are projected include:

- a. **Tax Revenue.** The construction and ongoing operation of a data center project of this scale by a large and growing company will significantly increase State and Local revenues.
 - Sales Tax. Data centers are unique in the magnitude of both the initial *and ongoing* capital investment, creating a long-term flow of sales revenues, as compared with more customary projects which typically entail only an initial construction phase during which purchases of construction materials and equipment are made, with limited ongoing capital investments. With regard to the initial construction, the Developer and Company will jointly make an investment that will result in approximately \$66 million in taxable purchases of building materials (contained in companion application). Additionally, the Company would be investing approximately \$150 million on IT infrastructure in its first two-four years of tenancy. Thereafter, the Company projects that it will invest an additional \$35 million *each*

<u>year</u> to continuously upgrade IT related equipment. Nearly all of these IT expenses will be taxable. Accordingly, the term of the partial sales tax exemption requested is calibrated to the uniquely sustained nature of the investments the Company would be making if it elects to proceed with the Rockland-based project as set forth in this application. Given the scale of the total capital investment the Company would be making in IT and related equipment, the requested partial exemption of sales tax on such purchases will be material factor in the Company's decision to proceed.

In addition to sales taxes derived from the initial capital investment and the ongoing investment in IT upgrades required for a data center of this scale, other significant ongoing purchases also would generate long-term incremental sales tax revenues for the State and County, including sales tax on purchases of energy and telecommunications and payments under multiple service contracts will provide additional incremental revenues. *No exemption is being requested for these purchases*. Specifically, projected *annual* telecommunications purchases are projected at approximately \$8+ million; annual service contracts of approximately \$9+ million; and annual energy commodity expenditures of approximately \$5+ million. Over 15 years, these taxable purchases are projected to total more than \$350 million.

- Property Taxes/PILOT. The property is currently an undeveloped parcel generating approximately \$76,000 in annual property taxes. Property tax revenues generated by a major data center facility will be far in excess of the current tax revenue from this long dormant site, and higher than would be achievable from a standard industrial development, for which there has been limited market demand. A partial abatement of property taxes will be a critical to assure competitive and predictable costs and therefore also is an important factor in the Company's location decision.
- Payroll. The proposed new data center will bring approximately 80 long-term, highly technical jobs to the County. These jobs will have average salaries of approximately \$75,000 and would produce an average payroll of approximately \$6 million. Approximately 25 of the jobs are projected to be direct full-time employees of the Company, and as is common in the data center industry, the remaining 55 jobs are anticipated to be full-time contract employees.

- b. Construction Jobs. The development of the project would result in over two hundred fifty (250) construction jobs for the 18-month duration of the project with a heavy reliance on electrical and mechanical trades, and generate a construction payroll of approximately \$40-45 million.
- c. Highest and Best Land Use. The property has been zoned and approved for light industrial development, for which there has been demonstrably limited demand. In contrast, a data center represents a higher and better use for this site. In addition to having greater positive economic development impact, a data center also is a much less intensive use of the site, generating minimal traffic and noise impacts on the surrounding area when compared to an industrial development, and would impose limited cost burdens on the county, municipality or school district.
- d. Catalyst to Future Data Center Development. This project and the anchor tenancy of Bloomberg L.P. would be a major inducement to other potential data center users, and can be expected to catalyze future IT development in Rockland County. The Company's decision to locate in Rockland County would not only validate the area as a high-quality pre-qualified location for major enterprise data centers, it also would bring a significant amount of new fiber optic connectivity to the immediate area. This telecom infrastructure, including potentially eight different carriers, would only be installed in the area for a major corporate end user such as the Bloomberg L.P., but the long-term infrastructure benefits of bringing this additional fiber capacity to the market via geographically diverse routes is extremely valuable for other similar facilities, as well as any other potential future employers that require reliable telecommunications service.
- 2. <u>Assuming No Financial Assistance (Annual Economic Loss Please see attached "BLP Project Volt Cost Benefits and Incentives Schedules)</u>

Without the benefit of the requested financial assistance, other alternative scenarios for satisfying the Company's future requirements for data center capacity may become more attractive, especially those that would not require new construction. In addition, IDA financial assistance will enable the Company to accelerate the ramp-up of investment in IT and equipment which might otherwise be more slowly implemented and/or be located at other facilities, such that the savings resulting from the requested sales tax exemption would be reinvested in the IT and related equipment in the Rockland facility. The Company has performed an exhaustive search of more than 100 sites in the NY/NJ metro region (the

majority of which are in New Jersey) and 155 Corporate Drive is one of the finalist scenarios being considered for final selection. The availability of the requested partial exemption and PILOTpackage will be a material factor in the ultimate decision to undertake the scale of project being considered at this property. If the Company chooses to fulfill its data center needs elsewhere, the opportunity to capture the following benefits would be lost by Rockland County:

- a. The benefits of sales taxes on hundreds of millions of expenses incurred in the project's development, its initial IT infrastructure build-out, its ongoing annual IT upgrades, an its annual taxable services purchases.
- b. Substantial amount of high paying, skilled jobs that this new facility would bring to the area, and \$6 million in annual payroll and the local expenditures derived from the project would not be realized. That would result in a lost opportunity for incremental revenues to the County, the Town and the areas small businesses.
- c. Great employment benefits for the local contractors and tradesman, as well as other construction related professionals that will be required to design, engineer and construct a project of this size. As highlighted above, the County would be forgoing 250 construction jobs and a construction payroll estimated at \$40-45 million over the next 18 months.
- d. Significant property tax revenues generated by the proposed PILOT. Without financial assistance, the site may continue to be vacant for an extended period of time, and therefore would only generate minimal real estate taxes based on the site's current status as vacant land. The Russo organization, one of the more active developers in the area, acquired the site in 2008. Russo has reported that there is no meaningful market demand for a build-to-suit flex/industrial facility. This undeveloped site currently yields property taxes of only \$75,758 annually versus the potential positive fiscal impact of large scale data center development. With the assistance of the County IDA, the project would provide substantial revenues to the County, Town and the Pearl River school district.

If this project does not proceed in Rockland as proposed herein, the County, Orange & Rockland Electric, and New York State all would stand to lose the opportunity to capture the investment and employment of a leading corporation ready to bring its critical operations to the area. These proposed financial incentives would provide this site with a competitive advantage over development sites located in other states like New Jersey where data centers similar to this facility are prevalent. The size of the data center market in Northern New Jersey has more than doubled in the past 8 years and significant increases in the demand for expanded data center capacity are expected for the foreseeable future. This proposed new facility

would enable Rockland County to begin competing from a position of strength for the growing demand for data center capacity in the region.

Bloomberg, L.P. Company Overview

Bloomberg L.P. is headquartered in New York, New York with sales offices in 10 major cities across North America, Europe and the Pacific Rim. Bloomberg is backed by two data support centers in the U.S and the U.K, nine data collection centers and over 14,000 dedicated professionals worldwide.

Bloomberg L.P is a global, multimedia-based distributor of information services, combining news, data and analysis for financial markets and businesses. Bloomberg provides real-time pricing, data, history, analytics and electronic communications 24 hours a day, 365 days a year and is used by over 300,000 financial professionals in 90 countries worldwide. Bloomberg's' significant industry segments are technology, and financial services information. Bloomberg has established a unique position within the financial services industry by providing a broad range of features in a single package. By addressing the demand for investment performance and efficiency through an unparalleled combination of information and analysis, Bloomberg has built a worldwide customer base of corporations, issuers, financial intermediaries and institutional investors.

Bloomberg's core business is the Bloomberg Professional, the world's fastest growing real-time financial information network, which links together leading financial professionals. The Bloomberg Professional includes pricing capabilities with insider dealer quotes from the largest market makers; it is the definitive source of indicative data for all securities, statistics, indices and research. The Bloomberg service covers all key global securities markets, including Equities, Money Markets, Currencies, Municipals, Corporate/Euro/Sovereign Bonds, Commodities, Mortgage-Backed Securities, Derivative Products and Governments. Bloomberg users also have the ability to consider alternatives and evaluate complex scenarios through the Bloomberg's unique analytical capabilities.

At no additional cost, the Bloomberg service offers Bloomberg News. Bloomberg News has over 2000 news professionals in 135 bureaus worldwide that provide around-the-clock coverage of the world's governments, corporations, industries and all financial markets. Bloomberg News stories are fully integrated into the Bloomberg service's News minder Monitors so that users are instantly alerted to developments in all stock and bond markets. The Bloomberg News byline appears in over 800 flagship newspapers worldwide and is recognized around the world for its independent coverage. Bloomberg Website (www.bloomberg.com), regarded as one of the premiere sites on the web, provides latest news, financial information, live streamed video and radio reports.

Bloomberg L.P Rockland County IDA Financial Assistance Application

Section B. 4.

Please explain costs, loans and other sources of funding on a separate sheet.

Response: The Company anticipates approximately \$570 million in IT infrastructure, It equipment, and other IT related spending over 15 years (through 2027). The investment will be paid for with Company funds. The expenses can be further broken down as:

- Initial IT infrastructure investment (2014-2015): \$150 million
- Ongoing IT upgrades (2016-2027): \$420 million (\$35 million annually)

Bloomberg L.P Rockland County IDA Financial Assistance Application

Section E. 1.

Question: 1. List name(s), address(es), phone and fax numbers of any other entity in which, directly or indirectly, Applicant or any of its shareholders, partners, directors, or officers individually or collectively hold 5% or more of the stock or ownership interest (an Affiliate). Please include real estate holding company, if applicable.

Response: The Company is a global financial news services business and as such has over 100 subsidiaries and affiliated entities worldwide.

Bloomberg L.P Rockland County IDA Financial Assistance Application

Section E. 4.

Question: Is Applicant, or any stockholder, partner, officer or director of Applicant, a plaintiff or defendant in any civil or criminal proceedings?

Response: In the ordinary course of its business, the Applicant is a party to various litigation matters, which arise out of the general conduct of its business and which do not -- individually or collectively -- adversely affect the Applicant's ability to provide the services that are the subject of the application.



November 13, 2012

Bloomberg L.P. 731 Lexington Avenue New York, NY 10022

Ladies and Gentlemen:

We understand that you require a bank reference for Bloomberg L.P. (the "Company").

The Company has maintained a banking relationship with us since 1993. It is well known to us and has maintained its relationship with us in a satisfactory manner.

In addition the Company maintains average depository cash balances in the low seven figures with Bank of America, NA.

Please note that the information set forth in this letter is subject to change without notice, and is provided in strict confidence, without any responsibility or liability on the part of Bank of America, N.A., its affiliates or any of its or its affiliates' directors, officers or employees. Bank of America, N.A. undertakes no responsibility to update the information set forth in this letter.

Very truly yours,

Belinda Bone

Vice President

600 Peachtree St NE, 14th floor

Lelide Bone

Atlanta, GA 30308

404-607-5702



Confidential Rating Summary

CONFIDENTIAL

Confidential Rating

Bloomberg L.P. acknowledges and agrees that this confidential rating and the related reports are for its sole benefit and information and may not be disclosed except to Bloomberg L.P.s professional advisors who are bound by appropriate confidentiality obligations. If a confidential rating becomes public. Standard & Poor's reserves the right to publish it.

Bloomberg L.P.

Primary credit analyst: Jeanne Shoesmith

Date: March 13, 2013

Standard & Poor's Rating Services hereby confirms its investment grade corporate credit rating for Bloomberg L.P.

The rating is not investment, financial, or other advice and you should not and cannot rely upon the rating as such. The rating is based on information supplied to us by you or by your agents but does not represent an audit. We undertake no duty of due diligence or independent verification of any information. The assignment of a rating does not create a fiduciary relationship between us and you or between us and other recipients of the rating. We have not consented to and will not consent to being named an "expert" under the applicable securities laws, including without limitation, Section 7 of the U.S. Securities Act of 1933. The rating is not a "market rating" nor is it a recommendation to buy, hold, or sell the obligations.

Standard & Poor's relies on the issuer and its counsel, accountants, and other experts for the accuracy and completeness of the information submitted in connection with the rating. This rating is based on financial information and documents we received prior to the issuance of this letter. Standard & Poor's assumes that the documents you have provided to us are final. If any subsequent changes were made in the final documents, you must notify us of such changes by sending us the revised final documents with the changes clearly marked.

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